

# Why Bounty

Bounty is an established brand that has been providing trusted information to expectant and new parents for nearly 40 years.

Whilst family dynamics have evolved throughout this time, the need for trusted, relevant information remains essential.





Bounty bag sampling Reach 450K expecting and new parents



bountyparents.com.au Reach over 200k Australian unique users per month



Bounty social channels Reach 100K+



Bounty database Reach 64K+

## **Sentiments For Bounty**

### BountyParents.com.au

97% **98%** Bounty reviews are **Content** on Bounty credible & is informative trustworthy. **Bounty Bags** 95% 97% It educated them on the products/ services in the bag

Now more aware of brands that were in the bag and of **Bounty** 

90%

90%

Bounty *reviews* 

influence their

thoughts on baby

products

Felt more positive about the products in the bag after trialing them

Would recommend products to a friend that were in the bag

More likely to trial the products after receiving it



## BountyParent.com.au Relevant and trusted seasonal content for Bounty members

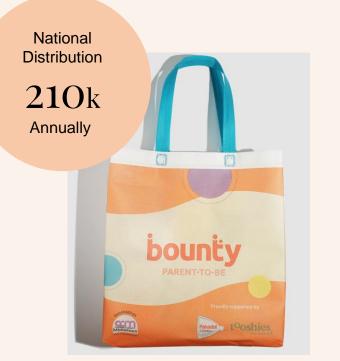




## BountyParent.com.au Relevant and trusted seasonal content for Bounty members



# **Multiple Touch Points**



### **PARENT-TO-BE**

Received between 12-20 weeks of pregnancy and is distributed by Midwives in hospitals, Pharmacies, ultrasound clinics, GPs and Obstetricians



#### **NEW PARENT**

Received by parents 24-48 hours after having their baby and is distributed by Midwives in hospitals, Pharmacies, ultrasound clinics, GPs and Obstetricians



### **PARENTING ESSENTIALS**

#### LAUNCHING JUNE 2024

Received by parents with children one to four years of age through pharmacies

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# **Bump to Birth Magazine**



- Annual magazine distributed to over 200,000 pregnant women and new mothers around Australia.
- Content focuses on key pregnancy stages, as well as major milestones for new parents with babies 0-6 months.
- Written by experts, Bounty's Bump to Birth provides trusted information that both pregnant women and new parents can continue to refer back to, ensuring a highly impactful environment for our advertising partners.

Cover Date	Booking Deadline	Material Deadline
25 November 2024	7 October 2024	14 October 2024
Distribution via Douaty Doront To Do Dog		

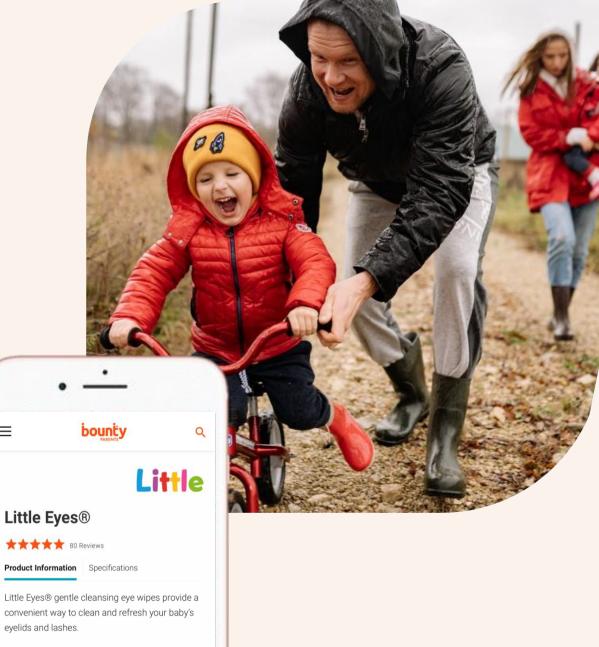
Distribution via Bounty Parent To Be Bag

## **Bounty Membership**

Pregnant women and new parents are seeking out product information and looking for recommendations. A brand + product listing provides visibility to this audience as a result of editorial recommendations + integration as well as strong SEO outcomes.

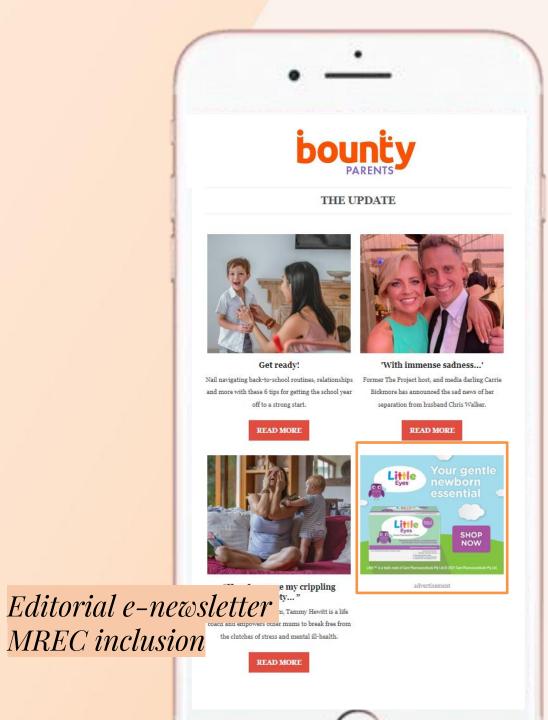
- Product listing with buy now links, and unlimited updates for new products.
- List of your official retailers, consumer hotline and website link on your product listings page
- 10 Guaranteed Reviews on a selected product
- Platform to gain organic moderated consumer-generated reviews
- Hero product showcase on product listing
- SEO benefits for your brand
- 2 x guaranteed editorial inclusions (minimum)
- 1 x Homepage Featured Product mention
- 1 x branded competition hosted on site
- 1 x Brand entry into for annual awards
- 1 x MREC in newsletter sent to 60K subs

### Cost From: \$2,500 +GST

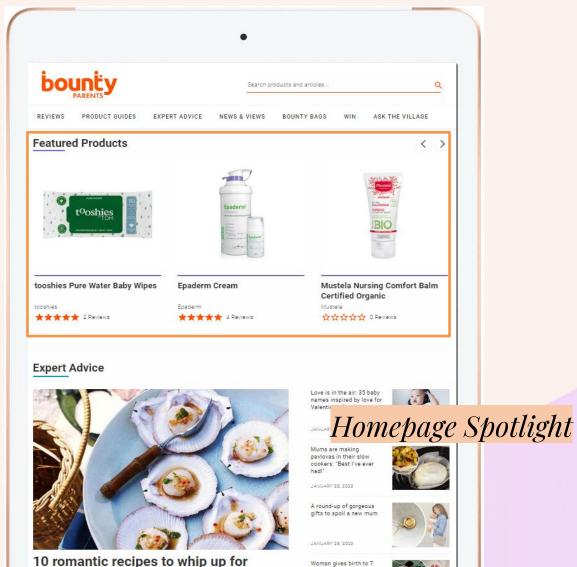


The soft, absorbent wipes have been specially designed to remove ocular secretions, scales, crusted matter and residue from their lashes and delicate skin around the eyes.

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## **Brand + Product Listing Inclusions:**



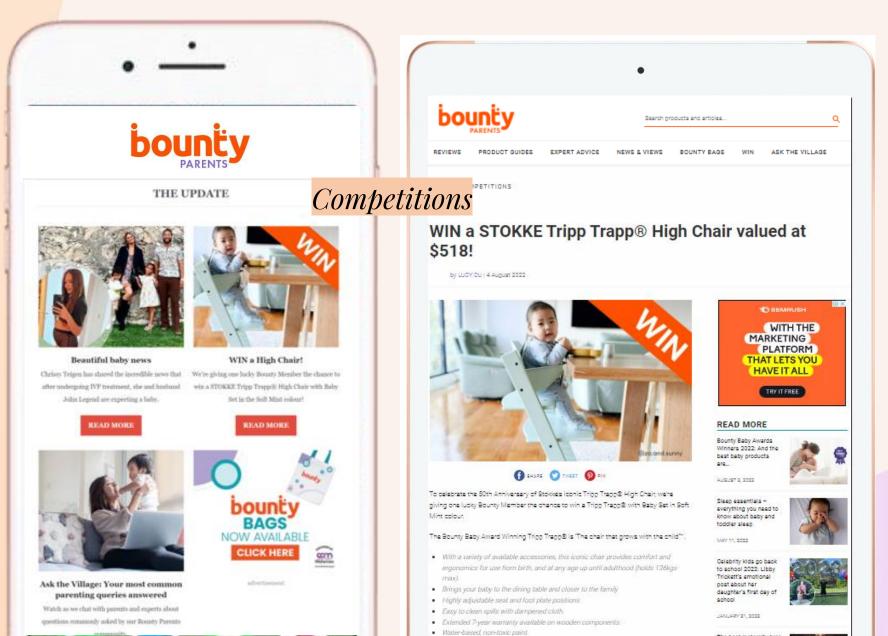
Valentine's Day 2022

JANUARY 25, 2023

Woman gives birth to 7 kilogram baby and... WOAH!



## **Brand + Product Listing Inclusions:**



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## **Trial Teams**

Trial Teams provide brands with consumer generated content that is directly in line with a brand's requested target audience.

The results generated can also form a wider marketing and communications strategy when products are launching which is invaluable for instilling trust in new products to market.

- Recruitment, administration and send out of product to targeted demographic.
- Guaranteed reviews on Bounty Parents product listing
- Native article summary page
- Editorial drivers
- Co-branded Bounty built display media banners
- Social media driver
- Newsletter driver
- On-going SEO benefits from permanently archived content
- Star-rating badge to utilise across all assets for a 12-month period
- Opportunity to include survey questions to gain additional insights





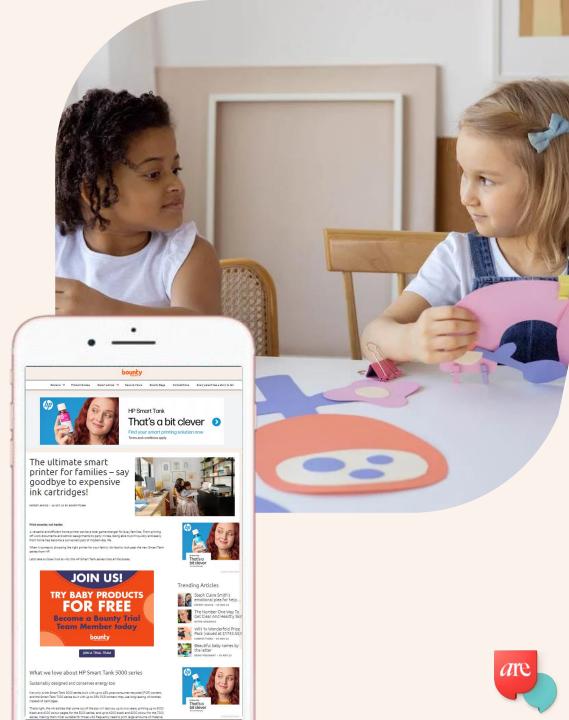
### Cost From: \$6,500

## Native Content

Stand out with your own content piece whilst also educating and informing your target audience. Included in this package is as follows:

- Full briefing form will be filled in by a client to ensure the editorial team understand your brand and your objectives prior to writing content.
- 2 x rounds of changes allowed and approval before publishing on site
- 1 x native piece of content promoted for a 6-week period across Bounty Parents and Are Media sites.
- 100% display media ad's surrounding content for campaign period
- 1 x social media driver to 60,000 fans
- 1 x newsletter driver to 64k subscribers
- Opportunity to include a lead generation link at the bottom of the article to drive audience to your website.

### Cost From: \$6,000



## Video and Social Content

### Video Content:

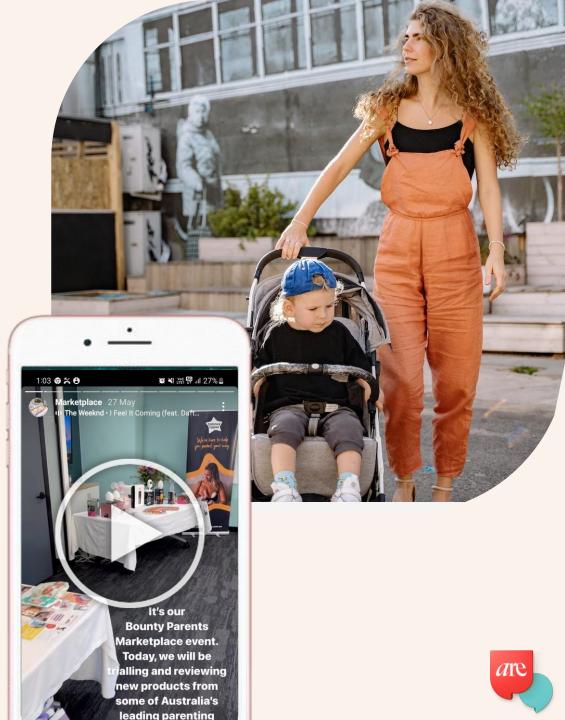
We can create video content specifically about Playgroup and highlight its benefits. This can be shared on your website as well as on social media. This is a great way to engage our audience.

### **Social Posts:**

We can share updates or details on Playgroups around Australia. Or we can create a fun reel/story, engaging our social audience on both Bounty and Practical Parenting Social accounts. The possibilities with socials is endless.

Using our expert team and talent, we can make something bespoke to Playgroup Examples: <u>Antenatal Series: Pregnancy</u> <u>Instagram Reels</u>

Cost From: \$5,000



## Display Media & eDMs

### **Display Media**

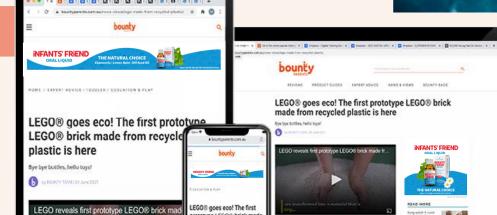
A great way to gain brand awareness is with Display Media. Have your assets run across the site, on the homepage, or within a selected category, with a click-through URL directing consumers to Playgroup

Cost From: \$36 срм

### eDMs

Our Bounty database consists of more than 64K highly engaged pregnant women and parents. Playgroup have the opportunity to be highly targeted with the members that we communicate with.

Cost From: \$6,000





## **COMPETITION SPONSORSHIP**

- Brand exclusive competition landing page, with 100% SOV of surrounding display media
- 40,000 ROS Bounty Parents created display impressions
- Instagram, Facebook driver, and editorial e-newsletter driver
- 250,000 network teaser impressions driving to competition landing page
- Consumer data through 5 question brand survey (competition entry requirement)
- Data share of competition entry consumer data
- Instagram story and grid post assets for brand use promoting competition
- Brand supplied prize pack with a minimum value of \$1,000





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Cost From: \$5,000



## THANK YOU